



Job Opportunity

Title: Project Manager
Location: Salem, MA
Status: Full-time

The Opportunity:

Competition Dynamics (CD) is looking to hire an experienced Project Manager in a mission-critical role, overseeing the preparation of expert testimony and expert reports.

In this role, you have the opportunity to add significantly to CD's capabilities and to play a key role in shaping CD's future growth and development.

Duties and Responsibilities:

As Project Manager you will manage the production of expert witness reports, and manage the overall preparation of expert witness testimony, ensuring that projects are completed on schedule and to the highest standard. You will both oversee the process and perform key elements of analysis and report writing.

Key responsibilities

1. Process the intake of documentation and schedule all required tasks and deliverables, to set and meet internal deadlines and ensure compliance with external deadlines.
2. Organize, draft and produce expert reports and other deliverables for litigation.
3. Prepare for expert deposition and trial, providing briefings and compiling trial materials, demonstratives and topics for cross-examination.
4. Liaise with clients and their counsel, organizing requests for information, providing updates and articulating economic positions.
5. Ensure accurate and efficient billing and reporting to clients.
6. Train analysts, supervise their work, ensure the quality of their output and contribute to their professional development.

Required Qualifications and Attributes:

1. You have an MA or PhD in Economics, Business, Finance or a related field; non-economists must have completed undergraduate coursework in intermediate economic theory, statistics and applied microeconomic fields.



2. You have strong project management skills and are able to manage complex projects to tight deadlines with little supervision.
3. You will have five years of experience as a project manager in litigation support at an economic consulting company, and a proven track record.
4. You have experience in a client-facing role requiring a strong understanding of client needs and managing client expectations.
5. You are strong at data handling and analysis, are proficient in SAS, Stata, or MATLAB, and are familiar with Thomson ONE, Bloomberg or FactSet.
6. Your English verbal and written communication skills are excellent.
7. You have highly developed report-writing skills, are able to concisely summarize facts to form the basis for an economic opinion, and generate professional-quality reports to tight deadlines.
8. You are a proactive self-starter with the ability to manage multiple priorities and to adapt quickly to abrupt schedule changes.
9. You have high personal standards.
10. You thrive in a challenging work environment and perform well in high-stress situations.
11. You are a team player and get along well with others.
12. You are available to work long hours, evenings and on weekends as necessary, and to travel to client meetings on short notice.
13. You have well-developed social skills and can professionally represent the firm in interactions with sophisticated clients.

As a highly competitive company, CD offers a challenging and intellectually stimulating work environment with a highly competitive compensation package.

To Apply:

Interested candidates should send application materials, including resume, cover letter, transcripts and writing sample, to careers@competitiondynamics.com. Your contact person is Louis Zetes.

About Competition Dynamics:

Competition Dynamics is an economic consulting boutique devoted exclusively to economic research and testimony at the intersection of antitrust, intellectual property, and international trade. *Intellectual Asset Management* magazine has noted that Competition Dynamics' "analysis has a certain rigor that is hard to find elsewhere."



CD was founded in 2012 by Jonathan Putnam, a nationally known expert with over 30 years of experience with the economics of intellectual property, R&D, productivity growth, industrial organization and international trade.